



SOLUTION BRIEF

Customer Profile

As an oilfield service provider, Enventure's solution is the controlled expansion of solid tubulars in the downhole environment to enhance drilling, production and remedial operations. As of June 2005, Enventure's more than 350 installations for 70 plus customers represent over 77 miles of pipe in more than 20 countries around the globe.

Business Situation

Enventure wanted to replace its existing SAP seats with a robust, manufacturing management system that offered an "out of the box" implementation. The company had multi-national requirements including multi-currency and the need to use thin clients for worldwide access. Enventure chose Microsoft Axapta with its core financials, global supply chain, and warehouse and inventory management.

Solution

- > Microsoft Axapta
- > Windows 2000 Server, Windows IIS Server, MS SQL Server,
- > Axapta MorphX Tools development environment
- > ReQlogic for Web-based requisitions
- > ePartners Hosting Solution with hosting provider Data Return

Business Benefits

Axapta's fast and efficient implementation with low TCO easily scales with a fast-growing company like Enventure. The company's Axapta system operates with a 97% plus guaranteed uptime with ePartners Hosted Solution and handles hundreds of customer and vendor invoices. Enventure's ROI shows significant short-term and long-term gains by replacing SAP with Axapta.

Industry

Oilfield services

ePartners Success Story

Enventure Global Technology Uses Microsoft Axapta for World-Wide Reach



ENVENTURE

SET. The Standard®

In 1998, Shell Technology Ventures and Halliburton Energy Services formed

Enventure Global Technology to develop and commercialize Solid Expandable Tubular

(SET™) Technology for the oilfield industry. Enventure secured its market position as the leader in solid expandable tubulars by commercializing SET only two years after the first proof-of-concept test was conducted.

Enventure's solution involves the controlled expansion of solid tubulars in the downhole environment to enhance drilling, production and remedial operations. As of June 2005, Enventure has performed over 350 installations, which represent over 77 miles of pipe, for more than 70 customers in more than 20 countries around the globe.

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Situation

Enventure decided to install an independent system—one that would be better suited to the needs of a fast-growing, mid-sized company. Enventure needed a MRP application that was customizable and scalable, but would work “out of the box” to provide core financials, and supply chain, warehouse and inventory management functionality for its global business.

Solution

Enventure formed a large implementation team consisting of key company personnel from the business units that would use the new system. The company also set up a steering council comprised of functional heads of each department. Since both teams included SAP’s major users, the team members were already familiar with the gaps in SAP’s functionality and were committed to finding alternatives.

Enventure brought ePartners on board to help with the scope definition. Once this project was completed, Enventure expanded the contract with ePartners to include project management, implementation plans, training and production support. Enventure appreciated many aspects of the partnership—including consultants who were located near to their office, and a project manager who was with them from the beginning of the sales process to the project’s end. This was a requirement that no other professional services company was able to meet.

Enventure evaluated a variety of applications and chose Microsoft Axapta. Axapta provides advanced manufacturing and supply chain management along with core financial management for companies like Enventure.

Business Benefits

Axapta is highly-customizable but also operates well out of the box, which was a critical factor for Enventure. Axapta’s modules and functionality are easily customized, making the application highly scalable without requiring detailed and costly adaptations. Enventure deployed Axapta’s Core Financials including General Ledger, AR and AP. They also installed Supply Chain functionality, Project, Production, Inventory Management, Warehouse Management, Purchase Order Handling, and Reporting. In addition, they added Tectura’s ReQlogic, a web-based requisition system that fully integrates with Axapta.

Supply chain management is critical to Enventure’s global business. Enventure uses Axapta’s Supply Chain functionality to produce manufacturing product orders for its third-party vendors. Enventure tracks the process, adds value to their raw materials, and interfaces the results directly to Axapta’s AP module.

Enventure also uses Axapta to tie-in inventory control by warehouse, and to maintain multiple warehouses within single countries, transfer materials between warehouses, and move inventory items worldwide. Enventure customized Axapta to track service tools worth \$2 million. Axapta tracks the tools’ location, job assignment and other logistical parameters. Enventure uses the Project module for job invoicing and internal R&D. The AR module is used for non-invoice financials such as collections and receivables, job-related calls, and expenditure tracking for R&D projects.

Throughout the project, Enventure’s watchword was to “keep it simple and cost-effective.”



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“When we first presented our board of directors with our estimate of time and cost, comments ranged from ‘Good luck’ to ‘I’ll believe it when you’re done,’” said Chris Krummel, Enventure’s CFO. “When we finished on time and on budget with a lot of happy users, the board members were incredulous.”

plans to interface Adept with Axapta during Phase 2 of their Axapta project. Future plans also include the installation of Axapta’s MRP module to handle the materials-planning process.

Future Plans

Enventure uses Synergis Adept database to house its engineering documents, including all drawings and part numbers. The company



After more than a decade of arming its customers with a competitive advantage, ePartners has established itself as the largest global Microsoft Business Solutions consultancy in the world. From aligning their clients’ business and IT strategies; to improving business processes; and deploying and supporting solutions that accelerate business results, no other Microsoft Business Solutions partner offers more comprehensive information technology solutions and services than ePartners. Last year alone more than 300 leading companies spanning 45 industries, turned to ePartners for strategic business solutions and consulting services. Visit epartnersolutions.com to view additional case studies

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